



## Field Application Engineer

TDK-Lambda Americas Inc., a world class manufacturer and distributor of electronic power supplies and a leading global electronics company, seeks a qualified **Field Application Engineer** to provide customers with technical marketing assistance in the design, integration, and solutions to DC-DC power supply applications. This is a fulltime regular position based in Richardson, TX.

**ESSENTIAL DUTIES AND RESPONSIBILITIES** include the following. Other duties may be assigned.

- Coordinates technical liaison services between management, production department, sales department, and customers with newly developed techniques or practices in applying company products. Informs customers of new types, specifications, and end-uses of products.
- Confers with marketing department managers to discuss new specifications required by customers and evaluate existing/new product performance and issues.
- Provides product specifications and follows up on customer technical support for specific applications.
- Provides technical support to sales staff in determining applications of power supply products to customer requirements.
- Records, analyzes and informs appropriate company personnel and departments of the status and disposition of customer requirements, issues, complaints and claims. Creates detailed customer trip reports.
- Writes Applications notes for various product applications.
- Test products using Laboratory equipment to characterize product performance.
- Design power supplies into customer system applications, prepares and presents demonstrations and applications of power supplies.
- Conducts customer visits in the USA/Canada, company trade shows and product marketing presentations.
- Trains customers, staff and sales teams on company information and products.

**Qualifications:** To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- BSEE degree from a four year college or university, plus 10 years of DC-DC related experience, or an equivalent combination of education and experience.
- Knowledge of DC-DC power supplies at the design level, including lab/measurement skills and creative problem solving.
- Ability to read, analyze and interpret schematics, common scientific and technical journals, and financial reports.
- Ability to communicate in positive or negative situations.
- Ability to demonstrate group presentation skills.
- Ability to operate basic test equipment.
- Must be able to travel extensively within the US, Canada, and some internationally.

Successful candidate will be highly motivated, team oriented and well-organized. Possess strong interpersonal skills, ability to work under pressure with multiple priorities, and ability to work well in group problem solving situations.

TDK -Lambda Americas Inc. offers a comprehensive benefits package, including medical, dental, vision, flexible spending, life insurance, 401(k) and more.

For immediate consideration, please fax or email resume with salary requirements to: Fax: 619-628-2216 / Email: TLA-LP.Jobs@us.tdk-lambda.com.